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April 21, 2016

Mr. Joe Nicks, Esq.
Ms. Amber Coisman, Esq.
Godfrey & Kahn, S.C.
200 South Washington Street, Suite 100
Green Bay, WI 54301-4298

RE: Oneida Seven Generations Corporation Waste to Energy Project

Wipfli LLP ("Wipfli") has been retained by Godfrey & Kahn, S.C., ("GK" or "Counsel") for plaintiffs Oneida Seven Generations Corporation (OSGC) to provide a calculated value of lost business value. Specifically, we were engaged as a consulting expert to assist GK in its representation of OSGC in connection with estimating lost business value due to revocation of a conditional use permit issued by the City of Green Bay (the "City") to build a waste to energy plant.

#### **BACKGROUND**

In 2011 and 2012, OSGC was in the process of developing a waste to energy project ("Green Bay Renewable Energy Facility" or "GBRE") in Green Bay, Wisconsin. Substantial work was performed on the project, including clearing of the site, equipment ordered, and negotiation of supply and construction contracts with various vendors as well as contracts for the sale of the byproducts. The facility was initially projected to be operational in 2013. In October 2012, after the City initially voted to grant the permit, it subsequently voted to rescind the conditional use permit. Because the City rescinded the conditional use permit, the project was put on hold and ultimately cancelled. Had the City not pulled the conditional use permit, management of OSGC indicated the project would have been completed in 2013, and the facility would have been operational, generating ongoing cash flow.

OSGC is seeking damages for the loss of the business value for the waste to energy project based on the projected cash flow that would have been generated from the facility.

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#### INFORMATION UTILIZED

To perform this engagement, we utilized the following documents provided by Counsel:

- Green Bay Renewable Energy, LLC's Business Plan for the Recycling and Renewable Energy Facility, dated May 2012
- Microsoft Excel model with projected income statement and balance sheet, provided by Mr. Bruce King, prepared as of September 2012
- Detail labor and maintenance projections
- Contract with Wisconsin Public Service for energy purchase
- Contract with Environmental Systems Technology Research, Inc. (ESTR) for purchase of the oil generated
- Operations and maintenance services agreement with PIC Group, Inc.
- Spot market indices for U.S. Gulf Coast Ultra-Low Sulfur No. 2 Diesel Spot Price, Monthly from the Energy Information Administration
- Waste.net Multi-Year Price Summary for recyclable materials (aluminum, glass, plastic, etc.)

#### ASSUMPTIONS MADE IN PROJECTION

In the projection utilized to arrive at the lost business value, the assumptions utilized included assumptions made in the GBRE business plan prepared by Mr. Bruce King, as of May 2012 with changes made in September 2012 due to the make-up of the units (moving from 1 pyrolysis unit to 2 and moving the electricity generating units from 2 to 1) provided in the Excel model dated September 2012. Following are the significant assumptions utilized to arrive at the projected cash flow from the project:

- Facility would have been operational on January 1, 2014
- Facility consists of 2 pyrolysis units and 1 unit generating electricity
  - Operations seven days per week, 24 hours per day, 51 weeks per year
  - Electricity generation: 5.25 MWH per hour of operations; operates at 90% efficiency
  - Received enough solid waste for capacity generation
  - Oil generated by system was based on conversion rates estimated by product and process tests
- Tipping fees and electricity sales based on historical rates broken out by peak and nonpeak during winter and summer seasons
- Recycling quantities produced based on volumes in initial business plan based on tests performed
- Recycling sale price based on Waste.net historical spot market prices
- Synthetic oil price based on contracted rates with ESTR for year 1 and market rates for years 2 through 5 based on the EIA's spot price for U.S. Gulf Coast ultra-low sulfur No. 2 diesel per gallon
- Operating expenses based on May 2012 GBRE business plan projection
- Financing and construction costs based on September 2012 projection
- Tax rate on the net income is estimated to be 30%

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We have relied on the assumptions made in the GBRE business plans and have not independently verified or assessed the reasonableness of the assumptions relating to volume generated, quantity of MSW available, or costs of products needed to produce the oil or generate the electricity. We have updated the market prices for current recyclables market rates based on spot prices and verified the rates provided in the output contracts provided. Detail of the projected revenue based on the assumptions above is included in Appendix C.

#### SCOPE OF WORK PERFORMED

The calculation of business value for GBRE is prepared under the Statement on Standards for Valuation Services (SSVS) of the American Institute of Certified Public Accountants. In a calculation engagement, the valuation analyst and the client agree on the specific approaches and methods the valuation analyst will use and the extent of procedures the valuation analyst will perform in the process of calculating the value of the subject interest. A calculation engagement does not include all of the procedures required in a valuation engagement, as that term is defined in the SSVS. Had a valuation engagement been performed, the results might have been different. The resulting calculation should not be used for any purposes or by any other party for any purpose other than the purpose stated above. The calculated value is subject to the Statement of General Assumptions and Limiting Conditions included in Appendix E. We have no obligation to update this report or our calculation for information that comes to our attention after the date of this report.

To calculate a value for the lost business, a discounted cash flow method was employed. The preliminary lost business value analysis is shown in Appendix B-1. The calculation of the lost business value was based on the projected cash flow using the assumptions as noted above for years 2012 through 2018.

The discounted future cash flow method recognizes that the present value of an investment is based on the expected receipt of future earnings discounted at a rate that reflects both the current return requirements of the market in general and the risks inherent in the projected cash flow and specific entity being valued.

The discounted cash flow method consists of forecasting annual cash flows and individually discounting each year back to present value. Annual cash flow is forecasted until it reaches a stabilized future level, which is capitalized and discounted back to present value. For GBRE, the stabilized cash flow stream was concluded to be five years after the operations were initiated. The calculated value discounted the future operating results back to October 2012, the date the project was halted.

The summation of the discounted annual cash flows and stabilized cash flow indicates the calculated value of the equity of the business enterprise at the time the building permit was pulled. The discount rate utilized was 25%, and the capitalization rate for the terminal year was the discount rate less a long-term growth rate of 3%. Detail on how the discount rate was calculated is shown in Appendix D. The projected statements of income (loss), balance sheets, and statements of cash flow are included in Appendixes A-1 through A-3. The net cash flow is

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shown in the projected statements of cash flow as "net increase in cash and cash equivalents" which factors in the operating cash flow less the investing and financing cash flow on an annual basis.

#### **SUMMARY**

Based on the analysis performed and as outlined in this report, assuming the facility would have started operations as of January 1, 2014, and continued operations into the foreseeable future, the following calculated value for the business operations would have been \$16,300,000.

This report has been calculated utilizing data received as of the report date and reliance on the assumptions in the business plan and the projection model. I reserve the right to amend this analysis based on new information that may be provided and verification of assumptions.

Curriculum Vitae is provided at the end of this report as Appendix F. Please don't hesitate to contact me if you have any comments or questions.

Sincerely,

Lisa M. Cribben, CPA/ABV, CMA, ASA

Lisa Critter

Partner

Wipfli LLP, Valuation, Litigation, and Transaction Services

## APPENDIX A

Projected Statements of Income (Loss), Balance Sheets, and Statements of Cash Flows

			Proj	ected			
	Year Ending	Year Ending	Year Ending	Year Ending	Year Ending	Year Ending	
	December 31,	December 31,	December 31,	December 31, a	December 31,	December 3",	
		2014	2015	2016	2017	2018	
Net sales.							
Tipping fees	\$ 0	\$ 1,436,568	\$ 1,436,568	\$ 1,465,299	<b>5</b> 1,494,605	f 1551.405	
Electricity sales		1,189,932	1,189,932			\$ 1,524,497	
Recycling sales	o	1,020,760	974,682	1,225,630	1,262,399	1,300,271	
Synthetic crude oil	Q Q	9.698,718	7,941,574	946,481 9.076,084	965,411	984,719	
Metal asn		42,870	43,728	44,602	14,368,471 45,494	14,368,471 46,404	
Total net sales	a	13,388,848	11,586,483	12,758,097	18,136,381	18,224,363	
Prost of city							
Cost of sales. Ash disposal							
"	0	115,061	115,06	115,061	117,367	119,709	
Tipping fees Labor costs (wages and benefits)	۵	126,806	126,806	126,806	129,343	131,929	
Depreciation	466,751	1,867,005	1,947,054	2,005,466	2,065,630	2,127,599	
utilities	0	3,186,030	5,482,180	3.964,304	2,887,848	2,167,677	
Repairs and maintenance	0	933,503	961,508	990,353	1,020,064	1,050.656	
Repairs are maintenance	0	1,400,254	1,442,262	1,485,530	1,530,096	1,575.999	
Total cost of sales	466,751	7,628,660	10,074,871	8,587,521	7,750,343	7,173,580	
Gross margin	(466.751)	5,760,189	1,511,612	4,070,577	10,386,038	11,050,783	
Gross margin %		43.02%	13.05%	31,91%	57.27%	60.64%	
Selling, general, and administrative expenses:					5	00.042	
Administrative salaries and wages	ō	214,117	224,823	22/ 0/ -			
Professional fees (legal, accounting, management)	0	288,887		236,064	247,867	260,261	
Grounds maintenance	0	11,442	294,665	300,559	306,570	312,701	
Advantising/marketing costs and public relations	o	57,211	11.557	11,672	11,789	11,907	
Amortization	c	90,380	57,784	58,361	58,9≏5	59,534	
Loan and tex equity administration fee	9	133,888	90,380	90,380	90,380	90,380	
Insurance	ŏ	•	115,865	127,581	181,364	182,244	
Property taxes	•	481,346	505,414	530,684	557,218	585,079	
Bark fees	0	105.019	108,170	111,415	174,757	118,200	
Start-up costs	_	11,442	11,557	11.672	11,789	11,907	
Other	339,868	0	0	0	٥	0	
		241,420	244,990	248,618	252,307	256.056	
Total selling, general, and admin. expenses	339,868	1,635,15=	1.665,203	1,727,007	1,832,986	1,888,269	
Income before other expense and income taxes	(806,619)	4,125,035	(153,591)	2,343,570	B.553,052	9,162,514	
Other expense:		30.81%	-1.33%	18.37%	47.16%	50.28%	
Interest income	_		_				
Interest expense	0	4,948	34,286	61,731	89,549	138,093	
The second secon	3	(1,570,228)	(1,357,925)	(1,312,463)	(1,263,638)	(1,305,568)	
Cotal Other expense	0	(1,565,280)	(1,323,638)	(1,250,732)	(1,174,088)	(1,167,475)	
ncome ('ass) before income taxes	(806,619)	2,559,755	(1,477,229)	1,092,838	7,378,963	7,995,039	
ncome tax	(241,98ò)	767,926	(443,169)	327,851	2,213,689	2,398,512	
Net income (loss)	\$ (564,633)	1,791,828	\$ (1,034,060) \$	764,987	\$ 5,165,274	\$ 5,596,527	
Percentage of sales		13.38%	8 92%	6 00%	26.45%	30.71%	
EBITDA	rant / · o						
	(806,619)	7,316,013	5,362,875	6.369,605	11,530,449	11,468,265	

# Green Bay Renewable Energy PROJECTED BALANCE SHEETS December 31, 2012 Through December 31, 2018

				Drojected .		Drojected Drojected					
	Financing/ Constructio 2012/2001	n December 31,	As of December 31,	As of December 31,	As of December 31,	As of December 31,	As of December 31,				
ASSETS	2012/2001	2013	2014	2015	2016	2017	2018				
Current essets:											
Cash and cash equivalents	\$ 52¢,2	51 % 993.84A									
Accounts receivable	# J20,2.	51 \$ 993,844 O O			\$ 12,600,300	\$ 19,556,600	\$ 26,584,716				
otal current assets	526,25		1,115,737	965,540	1,063,175	1,311,365	1,518,69				
	320,2	993,844	5,830,472	9,614,076	13,663,475	21,067,965	28,103,413				
roperty, plant, and equipment:											
Land and land improvements	241,28	3 241,283	2-1,283	241,283	241.283	211 224					
Building and building improvements	5,520,69	5 5.520,895	5,545,895	5,570,895	5,595,895	241,283	241,26.				
Development costs and interest reserve	3,565,28	7 3,665,287	3,665,287	3,665,287	3,665,287	5,620,895	5,645,895				
Equipment	19,509,94	5 19,509,945	19,559,945	19,609,945	19,659,945	3,665,287	3,66.5,287				
Vehicles		0 0	0	(7,009.943	0,94,945	19,709,945	19,759,945				
Office equipment		0 100,000	125,000	150,000	175,000	C					
Totels	28,937,41		29,137.410			200,000	225,000				
Less - Accumulated depreciation		0 0		29,237,410	29,337,410	29.437,410	29,537,410				
stal property, plant, and equipment, net	28,937,416		(3,186,030)	(8,668,210)	(12,632,514)	(15,520,362)	(17,688,040				
ther assets	20,737,411	29,037,410	25,951,380	20,569,200	16,704,896	13,717,047	11,849,370				
Start-up costs	1,355,70										
Accumulated Amortization of Start-up costs	1,333,701	,,	1,355,700	1,355,700	1,355,700	1.355,700	1,355,700				
tal other assets			(90,360)	(180,760)	(271,140)	(361,520)	(451,900				
		1,355,700	1,265,320	1,174,940	1,084,560	994,180	903,800				
DTAL ASSETS	\$ 30,819,361	\$ 31,386,954	5 33,047,172	\$ 31,358,216	\$ 31,452,931	\$ 35,979,193	\$ 40,856,583				
LIABILITIES AND EQUITY											
ment liabilities:											
Current maturities of long-term debt	<b>s</b> 0	\$ 0	\$ 279.587		_						
Line of credit		•	,		\$ 635,639	\$ 682,395	\$ 682,395				
Accounts payable and accrued liabilities	0	•	0 485,404	0	C	0	0				
ai Current liabilities			403,404	430,173	395,540	438,922	447,882				
er earreit ingolities	0	382,226	764,991	1,029,837	1,031,178	1,121,317	1,130,277				
rg⊀em !abilities:					· · · · · · · · · · · · · · · · · · ·						
Long-term debt - Construction loan	27,400,000										
Long-term debt - Wisconsin Ioan		23,150,000	22,915,212	22.315,547	21,679,909	20,997,514	20,269,418				
Less - Current maturities	2,000,000	0	O	0	o	o	a				
il long-term liabilities	0	- <u>-                                   </u>	(279,587)	(599,665)	(635,639)	(682,395)	(682,395)				
nets' equity:	29,400,000	23,150,000	22,635,625	21,715,883	21,044,270	20,315,119	19,587,023				
Common stock											
Grant received	1,419,361	1,419,361	1,419,361	1,419,361	1,419,361	1,419,361	1,419,361				
	0	7,000,000	7,000,000	7,000,000	7,000,000	7,000,000	7,000,000				
Capital distribution	0	0	0	c	0	0					
urrent profit/retained earnings (deficit)	c	(564,633)	1,227,195	193,135	958,121	-	0				
				.,,,,,,,	7,74,12	6,123,396	11,719,923				
owners' equity	1,419,361	7,854,727	9,646,556	8,612,495	9.377.482						
	1,419,361	7,854,727	9,646,556	8,612,495	9,377,482	14,542,756	20,139,284				

# Green Bay Renewable Energy PROJECTED STATEMENTS OF CASH FLOWS Years Ending December 31, 2013 Through 2018

		<del></del>	Projected				
	Year Ending December 31, 2012	Year Ending December 31, 2013	Year Ending December 31, 2014	Year Ending December 31, 2015	Year Ending → December 31, 2016	Year Ending December 31, 2017	Year Ending December 31, 2018
Increase (decrease) in cash and cash equivelents:							
Cash flows from operating activities:							
Net income (loss)	<u> </u>	\$ (564.633)	3 1,791,828	\$ (1,034,060)	\$ 764,987	\$ 5,165,274	\$ 5,596,527
Adjustments to reconcile net income (loss)							
to met cash provided by (used in) operating activities:							
Provision for depreciation/amortization Changes in operating essets and liabilities	a	0	3,276,410	5,572,560	4,054,684	2,978,228	2,258,057
(Increase) decrease in accounts receivable	0	0	(1,115,737)	150.192	(97.634)	(448,190)	(7,332)
(Increase) decreese in inventory	C	0	0	0	0,,550+,	(440.190)	
(increase) decrease in accounts payable and accrued liabilities	٥	367,276	103,178	(55,231)	(34,633)	43,383	0
(Increase) decrease in other assets and Rebilities			0	0	0	0	8,959 0
Net cash provided by (used in) operating activities	0	(182,407)	4,055,679	4,633,+65	4,687,403	7,738,695	7,856,212
Net cash used in investing activities - Capital additions	(30,293,110)	(100,000)	(100,000)	(100,000)	(100,000)	(100,000)	(100,000)
Cash flows from financing activities.	(30,293,110)	(282,407)	3,955,679	4,533,465	4,587,403	7,638,695	7,756,212
Changes in long-term debt Capital contributed and grants received	29,400,000 1,419,361	(6,250,000) 7,000,000	(734,788)	(599,665)	(635,639)	(682,395)	(728,096)
Distributions/dividends made to owners	6	0.000,000	0	0	0	0	0
Net cash provided by (used in) financing activities	30,819,361	750,000	(234,788)	(599,665)	(635,639)	(682,395)	(728,096)
Net increase in cash and cash equivalents	526,251	467.593			,,		
Cash and cash equivalents at beginning	0	526,251	3,720,891 993,844	3,933,801 4,714,735	3,951,764 8,648,536	6,956,300 12,600,300	7,028,116 19,556,600
Cash and cash equivalents at and	\$ 526.251	\$ 993,844	\$ 4,714,735	\$ 5.648,536 \$		\$ 19,556,600	\$ 26,584,716

# <u>APPENDIX B</u>

Discounted Future Cash Flow Method

# Green Bay Renewable Energy INCOME APPROACH

			Forecasted	Discount	in Function	
			Net	Factor*		Present
Year #	Year		Cash Flow	25.00%		Value
	2012, including upfront					
1	investment	\$	(893,110)	0.894	\$	(798,822)
2	2013		467,593	0.716		334,582
3	2014		3,720,891	0.572		2,129,962
4	2015		3,933,801	0.458		1,801,471
5	2016		3,951,764	0.366		1,447,758
6	2017		6,956,300	0.293		2,038,794
7	2018		7,028,116	0.234		1,647,873
Terminal Va	lue at End of Year 7		32,904,361	0.234		7,715,043
Calculated 1	√alue of Equity Before Adju	stments				16,316,662
CALCULATE	D VALUE OF COMPANY'S	EQUITY,				1
CONTROLL	ING, MARKETABLE BASIS (F	ROUNDE	D)		\$	16,300,000

Formula for Present Value factor asppled to cash flow:

(1/(1+discount rate)<sup>(Year#-0.5)</sup>

The formula for calculating the cash flow terminal value = Stabilized Terminal Year Cash Flow Amount / (Net Cash Flow Discount Rate - Avg. Annual Growth Rate)

## APPENDIX C

**Detail Revenue Projections** 

# Green Bay Renewable Energy Revenue Detail

		a marin a series and a series an		S. 1864 C. O. 164 S. 1877	
	1.00 M.ZQ14 C.A.		2016	2017	12018
Tipping Fees					
Primary					
Daily Required Tonnage	74	74	7.4		
Days per Week	7	7	74	74	74
Weeks per Year	51	51	7	7	7
Tipping Fee per Ton	\$28.00	\$28.00	• • • • • • • • • • • • • • • • • • • •	51	5
Annual Tipping Fees	739,704	739,704	\$28.56 <b>754,498</b>	\$29.13 <b>769,588</b>	\$29.7 <b>784,980</b>
Secondary					,
Daily Required Tonnage	122	122			
Days per Week	7		122	122	122
Weeks per Year	, 51	7 51	7	7	7
Tipping Fee per Ton	\$16.00		51	51	51
Annual Secondary Tipping Fees	696,864	\$16,00	7.7.02	\$16.65	\$16.9
_	030,004	696,864	710,801	725,017	739,518
Total Annual Tipping Fees	1,436,568	1,436,568	1,465,299	1,494,605	1,524,497
Electricity Sales					
Total Megawatts generated	4.73	4.73	4.73	4.73	4.73
Winter Revenues					.,, -
Peak \$ per MW/Hr	\$33.25	\$33.25	\$34,25		
Peak Hours/ week	75.00	75.00	75.00	\$35.27	\$36.33
Weekly Peak Revenues	\$2,493,75	\$2,493,75	\$2,568.56	75.00	75.00
		***************************************	<b>42</b> ,000.00	\$2,645.62	\$2,724.99
Non-Peak \$ per MW/Hr	\$24.97	\$24.97	\$25,72	\$26.49	607.00
Non-Peak Hours/week	93.00	93.00	93.00	93.00	\$27.29
Weekly Non-Peak Revenues	\$2,322.21	\$2,322.21	\$2.391.88	\$2,463.63	93.00 \$2,537,54
Annual Winter Revenues	\$86,687.28	\$86,687.28	\$89,287.90	\$91,966.54	\$94,725.53
Summer Revenues					
Peak \$ per MW/Hr	\$33.25	\$33.25	\$34,25	***	
Peak Hours/ week	80	80	ф <b>34</b> .25 80	\$35.27	\$36.33
Weekly Peak Revenues	\$2,660.00	\$2,660.00	\$2,739.80	80 \$2,821,99	80 \$2,906,65
Non-Peak \$ per MW/Hr	604.67				
Non-Peak Hours/week	\$24.97	\$24.97	\$25.72	<b>\$26</b> .49	\$27.29
Weekly Non-Peak Revenues	88	88	88	68	88
Annual Summer Revenues	\$2,197.36	\$2,197.36	\$2,263.28	\$2,331.18	\$2,401.1
	\$165,150.24	\$165,150.24	\$170,104.75	\$175,207.89	\$180,464.13
Total Annual Revenues per MW/Hr	\$251,837.52	\$251,837.52	\$259,392.65	\$267,174.42	\$275,189.66
tai Annual Energy Revenues	\$1,189,932	\$1,189,932	\$1,225,630	\$1,262,399	\$1,300,271

# Green Bay Renewable Energy

Revenue Detail

		2ars	2016	2817	2018
Recycling Sales					
Tons Delivered per Day	74	74	74		
Tons Delivered per Week	518	518	74 518	74 518	74
Amount Not Processable	10.00%	10.00%		518 10.00%	511
Total Amount of Recyclables	12.00%	12.00%	12.00%	12.00%	10.009 <b>12.00%</b>
Amount of aluminium	1.70%	1.70%	1.70%	4 700	
Price per Ton	\$660.00	\$572.00	\$528.00	1.70%	1.709
Tons per Week	7.93	7.93	\$528.00 7.93	\$538.56	\$549.33
Revenue per Week	\$5,230.76	\$4.533.33	7.93 \$4.184.61	7.93	7.93
Weeks per Year	51	\$7,353.55 51	3211,1041.01 51	\$4,268.30	\$4,353.67
Revenue per Year	\$266,768.96	\$231,199.77	\$213,415.17	51 <b>\$217,683.4</b> 7	51 \$222,037.14
Other metal	4.90%	4.90%	4.90%	4.90%	4.000/
Price per Ton	\$200.00	\$204.00	\$208.08	\$212.24	4.90%
Tons per Week	23	23	23	23	\$216.49 23
Revenue per Week	\$4,568.76	\$4,660,14	\$4,753,34	\$4.848.40	\$4,945.37
Weeks per Year	51	51	51	51	94,945.37 51
Revenue per Year	\$233,006.76	\$237,666.90	\$242,420.23	\$247,268.64	\$252,214.01
Glass	0.00%	0.00%	0.00%	0.00%	0.00%
Price per Ton	\$2.39	\$3.00	\$3.34	\$3.41	\$3.47
Tons per Week	0	0	0	0	0
Revenue per Week	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Weeks per Year	51	51	51	51	51
Revenue per Year	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
PET plastics	2.90%	2.90%	2.90%	2.90%	2 90%
Price per Ton	\$528.00	\$506.00	\$484.00	\$493.68	2.90% \$503.55
Tons per Week	14	14	14	14	8503.55 14
Revenue per Week	\$7,138.45	\$6,841.02	\$6,543,58	\$6.674.45	\$6,807.94
Weeks per Year	51	51	51	51	51
Revenue per Year	\$364,061.17	\$348,891.96	\$333,722.74	\$340,397.20	\$347,205.14
HDPE plastics	2.50%	2.50%	2.50%	0.500/	
Price per Ton	\$264.00	\$264.00	\$264,00	2.50% \$269,28	2.50%
Tons per Week	12	12	12	\$269.28 12	\$274.67
Revenue per Week	\$3,076,92	\$3.076.92	\$3,076,92	\$3.138.46	12 \$3,201,23
Weeks per Year	51	51	51	93, 130,40 51	\$3,201.23 51
Revenue per Year	\$156,922.92	\$156,922.92	\$156,922.92	\$160,061.38	\$163,262.61
Other plastics					
Composite/Other plastic					
al Recycling Sales	1,020,760	974,682	946,481	965,411	984,719

# Green Bay Renewable Energy Revenue Detail:

Ferrous Ash (as a % of Total Created)  Tons Per Week  Tons Per Year  Price Per Ton  Total Metal Sales	5.89 300 \$142.80 \$42,870	5.89 300 \$145.66 \$43,728	5.89 300 \$148.57 \$44,602	5.89 300 \$151.54 \$45,494	5.89 300 \$154.57 \$46,404
Tons Per Week Tons Per Year	5.89 300	5.89 300	5.89 300	5.89 300	5.89 300
Tons Per Week Tons Per Year	5.89	5.89	5.89	5.89	5.89
Tons Per Week		.,,-			
Ferrous Ash (as a % of Total Created)	11%	11%	11%	11%	11%
	2,697	2,697	2,697	2,697	2,697
Tons Per Year	2.697		53	53	53
Tons Per Week	15% 53	15% 53	15%	15%	15%
Total Ash Created (% of Gasified Waste)	4504				50.4
Amount to be Processed Per Day	50.4	50.4	50.4	50.4	50.4
Moisture	10%	10%	10%	10%	10% 10%
% Not Processable	10%	10%	10%	12.00%	12.009
% Recycled	12.00%	12 00%	12.00%	/ <del>1</del> 12.00%	74
Total Waste Delivered	74	74	74	74	_
Metal Ash Sales					
	\$9,698,718	\$7,941,574	\$9,076, <del>084</del>	\$14,368,471	\$14,368,471
Revenue Per Year	\$1.35 \$9,698,718	\$1.11	<b>\$</b> 1.26	\$2.00	\$2.00
Price per Gallon	51	51	51	51	5
Weeks per Year	7	7	7	7	7
Days per Week	20,124	20,124	20,124	20,124	20,124
Gallons per Day	230.00	230.00	230.00	230.00	230.0
Conversion Rate (LBs/Gallon) Transfer from Units 1 (gallons of oil)	10.18	10.18	10.18	10.18	10.18
	17%	17%	17%	17%	17
Synthetic Crude Off High Plastic Waste Delivered Amount Not Processable	122	122	122	122	12:

## APPENDIX D

Calculation of Discount Rate

	Green Bay Renewable Ener	-gy
	A STATE OF THE STA	
AVERA	GE MARKET/COMPARATIVE COMPANY RETURN:	•
Risk-	free investment rate at valuation date (1)	2.5%
Equit	ty risk premium	6.6%
Risk <sub>I</sub>	premium for size	9.8%
Equit	y and size risk premium (2)	16.4%
Equi	ity risk premium	18.9%
Indust	try risk premium (3)	1.3%
Adjust	tment for projection risk factors (4)	5.0%
COST O	F EQUITY DISCOUNT RATE, ROUNDED	25.0%
	EXPECTED ANNUAL GROWTH RATE	3.0%
Source o	of data used on this schedule:	
(1)	Rate of return on long-term U.S. government bonds from Fed	deral Reserve Board (FRB) website.
(2)	Equity and size risk premium per lbbotson 2012 Valuation Ha	indbook CRSP Data, 1926-2011.
(3)	Industry risk premium per Ibbotson for SIC codes 131xx.	
(4)	Estimated by appraiser and attributable to Company's specific	risk factors including projection risk.

# APPENDIX E Statement of General Assumptions and Limiting Conditions

# STATEMENT OF GENERAL ASSUMPTIONS AND LIMITING CONDITIONS

- 1. The calculated value arrived at herein is only for the stated purpose as of the date as listed. The calculated value does not represent our opinion of value.
- 2. Financial statements and other related information provided by OSGC or its representatives, in the course of this engagement, have been accepted without any verification as fully and correctly reflecting the enterprise's business conditions and operating results for the respective periods, except as specifically noted herein. As part of this engagement, we have not audited, reviewed, or compiled the financial information provided to us, and accordingly we express no audit opinion or any other form of assurance on this information.
- 3. Neither all nor any part of the contents of this report should be disseminated to the public through advertising media, public relations, news media, sales media, mail, direct transmittal, or any other means of communication without the prior written consent and approval of Wipfli LLP.
- 4. Future services regarding the subject matter of this report, including but not limited to testimony or attendance in court, shall not be required of Wipfli LLP unless previous arrangements have been made in writing.
- 5. No change of any item in this appraisal report shall be made by anyone other than Wipfli LLP, and we shall have no responsibility for any such unauthorized change.
- Unless otherwise stated, no effort has been made to determine the possible effect, if any, on the subject business due to future federal, state, or local legislation, including any environmental or ecological matters or interpretations thereof.
- 7. The calculated value does not imply a recommendation or endorsement of any action you may take. It is provided for your planning purposes based upon limited procedures only.

## APPENDIX F

Lisa Cribben's Curriculum Vitae

#### **CURRICULUM VITAE** LISA M. CRIBBEN, ASA, CPA/ABV, CMA

<u>Education</u>	
University of Wisconsin-Green Bay, B.B.A. in Accounting	1992
<u>Licenses</u>	1772
American Society of Appraisers	
Accredited Senior Appraiser (ASA) (#047682)	2005
AICPA – Accredited in Business Valuation (ABV) (#1353)	2003
Certified Public Accountant (CPA) (#15732)	1996
Institute of Management Accountants –	1770
Certified Management Accountant (CMA) (#019353)	1997
Affiliations	1441
American Society of Appraisers (ASA)	2000 - Current
AICPA – Member	1999 - Current
AICPA Forensic and Valuation Services (FVS) Executive Committee	- Board Member 2015 - Current
American Health Lawyers Association – Member	2013 - Current
WiCPA – Member	1999 - Current
Institute of Management Accountants – Member	1992 - Current
<ul> <li>Board member</li> </ul>	1993 - 1996
Scholarship, Inc. Review Committee	2011- Present
Key Club Treasurer	2010 - 2015
Our Lady of Lourdes School Board	2006 - 2010
YWCA Board of Directors	2004 - 2009 and 2011 - Present
National Railroad Museum Board of Directors	2003 - 2006
UW-Green Bay Alumni Organization – Board of Directors	1999 – 2002
<ul> <li>Treasurer</li> </ul>	2000 - 2002
Professional History	2000 - 2002
Wipfli LLP	
Partner – Valuation, Litigation, and Transaction Services	June 2014
Director – Valuation, Litigation, and Transaction Services	October 2010 - May 2014
Director – Business Valuation, Eastern Region	2008 - August 2009
Senior Manager – Business Valuation, Eastern Region	2005 - August 2009 2005 - 2008
Manager – Business Valuation, Eastern Region	2000 - 2005
Consultant – Business Valuation, Eastern Region	1999 - 2000
Droppend hydrogen to the state of the state	1777 - 2000

Prepared business valuations, valuation analysis, economic damages analysis, or sale and purchase assistance for companies in a variety of industries. In addition to those above, her services have also included preparation of projections, forecasts, and cash flow analysis; financial feasibility, budgeting, and business strategic planning; assistance in obtaining financing for various business ventures; and due diligence services related to business acquisitions.

#### Rennes Group and Affiliates

Chief Financial Officer

August 2009 - September 2010

Managed and oversaw the financial operations of a 10-facility nursing home and assisted living company. Managed the financing, budgeting, financial statement preparation, and operations review. Participated on the Board of Directors.

#### Integrys Energy and Affiliates

Accountant

1990 - 1999

Various management-level accounting positions – Responsible for the financial accounting, cost accounting, economic analysis, due diligence review of potential acquisitions, and implementation of accounting systems.

### CURRICULUM VITAE LISA M. CRIBBEN, ASA, CPA/ABV, CMA

Valuation-Related Coursework	
American Health Lawyers Annual Conference	0010 0041 000
NACVA Business Valuation Update	2013, 2014, 2015
AICPA Healthcare Conference	2010
NACVA Business Valuation Conference	2009, 2011, 2012
AICPA/ASA Business Valuation Conference	2006, 2008, 2015
Institute of Business Appraisers Annual Business Valuation Conference	2005, 2007
ASA International Valuation Conference	2004
Course 1019 – Litigation Support – The Institute of Business Appraisers, Inc.	2003
The Valuation of Family Limited Partnerships – ASA	2002
BV201 through 204 – Business Valuation Certification Courses – ASA	2002 2001
Presentations	
Valuation: It's more than applying multiples – Wipfli Webinar, November 2015	
Introduction to Valuation of Health Care Practices, AICPA FVS Annual Conference	2015
Missing Persons and Estate Planning, November	2015
Introduction to Business Valuation methodology, Women's Leadership Conference, Eau Claire, WI	2015
Introduction to Valuation for Health Care and Non-Profit Entities — AICPA FVS Conference, November 2013 and	2015
HFMA Webinar November 2013	
When Collaboration Leads to Affiliation: Decision Points and Legal Diligence Requirements - RHC and CAH	2013
Hospital Conference, February 2013	
3 Rs of Physician Compensation, presented at Wipfli 2012 Critical Access Hospital Conference	2013
Financing and Valuation of Early Stage Companies, Ideas to Profits Conference, April 2012	2012
Calculation of Economic Damages, presented to Outagamie Bar Association	2012
Articles	2001
Six Tips for a Cost-Effective Financial Due Diligence Process, Wipfli Insight Article, March 2015	
Uncovering Undisclosed Assets or Income in Marital Dissolutions, Wipfli Insight Article, October 2014	2015
Physician Practice Acquisitions: Paying Upfront for Practice Goodwill and Intangible Value is a Sound	<i>2014</i>
Idea (and a Potentially Smart One Too), Wipfli Insight Article	
Health Care M&A: How Transactions Involving Not-for-Profits Are Different, Wipfli Insight Article, Jan,/Mar. 2014	2014
Hospital-Physician Affiliations and Transactions: How Fair Market Value and Commercially Reasonable	2014
Standards Apply, Wipfli Insight Article, May 2013	
Healthcare Affiliations: Market and Value Drivers and Legal Diligence	2013
Valuation of Not for Profit Hospitals, Wipfli Health Care Article, July 2012	2013
McReath v McReath: Lessons Learned, Wipfli Insight Article, May 2012	2012
Missing Persons: What Estate Planners Need to Know, Wipfii Insight Article	2012
Uncovering the Unrecorded: Finding Hidden Assets in Divorce, Wipfli Insight Article, January 2011	2012
SFAS 164: Accounting for Not for Profit Acquisitions, Wipfli Insight Article, June	2011
A Troubled Economy and Its Impact on Valuation of Closely Held Businesses	2011
Wisconsin Journal of Family Law, Page 55, Volume 29	
Acquisition Valuation Issues - How Much to Pay? -	2009
Presented at Wisconsin's Most Exciting 2006 M&A Conference	
"Key to Successful Acquisitions for Corporate Growth"	
Business Combinations, Goodwill and Intangible Assets –	2006
New Rules Under FASB Nos. 141 and 142	
IRS Adequate Disclosure Requirement — The Impact on Business Appraisers	2001
State Bar of Wisconsin Business Law News, Spring 2000	2000