## Oneida Seven Generations Corp.



Radisson Hotel & Conference Center - Oneida Room Green Bay, Wisconsin Fiscal year-end Sept 30, 2012 January 31, 2013

## Agenda

- Welcome / Agenda
- Energy Project Information
- Mission Statement
- Personnel / Board of Directors
- Real Estate Information / Highlights
- Financial Highlights
- Current Projects / Highlights
- Executive Session

# Oneida Seven Generations Corporation Manufacture of Goods from Plastics

## Introduction

- Use former Tower Foods location to operate a gasification system designed to handle and convert high plastic waste (HPW) waste to base oil.
- Facility will consist of two gasification units, an oil storage tank, and one generator for vapor gas.

# **Project Summary**

- 1. A simple material handing process which receives the HPW material into a storage bin, and then transfers the feed stock to the gasification units,
- 2. A gasification based process which converts the HPW to various grades of base oil. With by-products including vapor gas and char;

## Project - continued

- Storage and handling of base oils for sale to refiners; and
- 4. An internal combustion engine based electrical generation process running on the vapor gas.

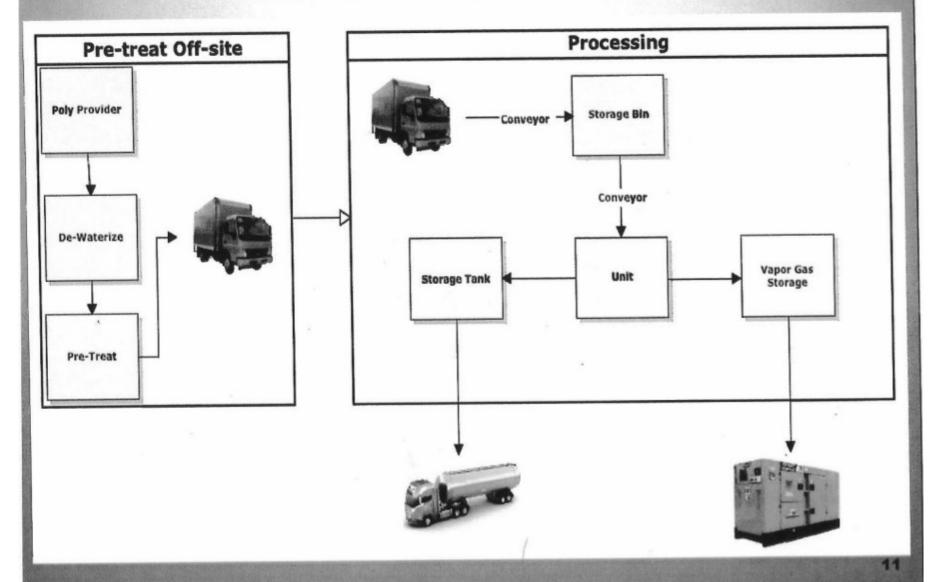
## Objectives to be Completed:

- Permit application (minor source)
- Waste management plan
- New unit siting study
- Stack testing
- Supplemental Environmental Assessment

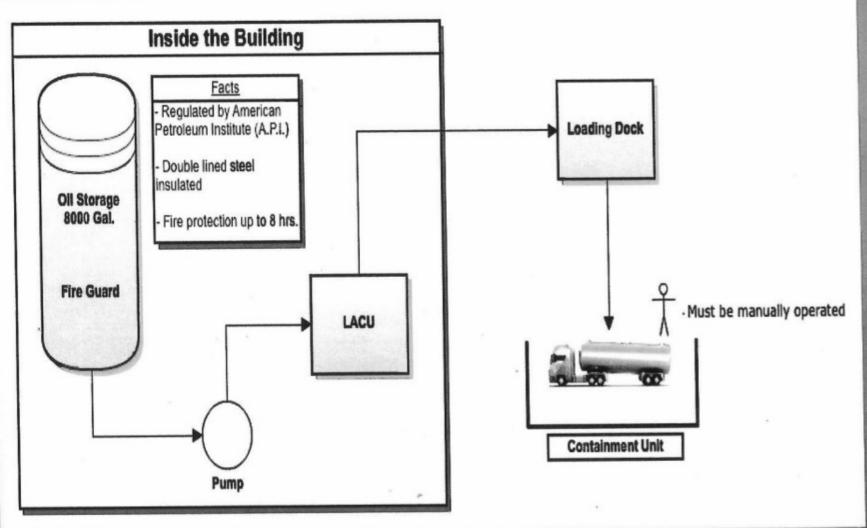
## Objectives - continued

- Spill Prevention, Control and Countermeasure plan
- Process Safety Management Program Compliance
- Site Storm Water Pollution Prevention
  Plan
- Financing (BIA loan guarantee)

#### Product Flow from Waste to Oil and Electricity



#### On-site Material Handling



# Spill Containment



## Revenues GB site vs. Oneida site

#### Green Bay Site

- \$18.5 million Revenue from;
  - Tipping fees
  - Recyclables
  - **Electricity**
  - Oil
- EBITDA and Net Cash flow
  - **EBITDA** \$6.8 million
  - Net Cash flow \$2.8

#### **Oneida Site**

- \$22.8 million Revenue from;
  - Tipping Fees
    - Oil
- EBITDA and Net Cash flow
  - EBITDA \$10.4 million
  - Net Cash flow \$4.2

# Capital Cost and Debt GB site vs. Oneida site

#### Green Bay Site

- \$37 million Capital Cost structure;
- Debt
  - BIA Loan Guarantee \$33 million

#### **Oneida Site**

- \$30 million Capital Cost structure;
- Debt

BIA Lease Guarantee \$21.77 million

## Mission Statement

"To promote and enhance economic diversification on behalf of the Oneida Tribe of Indians of Wisconsin"

#### Personnel

- ■Kevin Cornelius CEO
- ■Bruce King CFO
- ■Becky Demmith Accountant / Admin.
- ■Bernice Elm Leasing Specialist

## **Board of Directors**

- William Cornelius, President
- Mike Metoxen, Secretary / Treasurer
- Nathan King, Board Member
- Tsyosha?aht Delgado, Board Member
- Paul Linsmeyer, Board Member
- Business Committee Liaison: Councilman Brandon Stevens

## Independent Tribal vendors for OSGC

Lawn Services / Snow Removal: Ron McLester

Janitorial / Building Maintenance:

Dwayne Moore

Carl Artman

**Bart Cornelius** 

Attorney:

■ Computer Consulting: Curtis Danforth

■ Trucking:

## Real Estate Information

- OSGC Owned Buildings with Ground Lease from Land Management
  - Bellin Sports Medicine, 1630 Commanche Ave., Green Bay
  - Bellin Oncology Center, 1580 Commanche Ave., Green Bay
  - U.S. Post Office, N7310 Red Willow Parkway, Oneida
  - Casino Warehouse, 2140 Airport Drive, Green Bay
  - Food Distribution, N7360-7372 Water Circle Place, Oneida
  - Schneider National, 1555 Glory Road, Green Bay
  - Oneida Casino Travel Center, 5939 Old 29 Drive, Pulaski
  - Badger Sheet Metal Works, 1410 Partnership Dr., Green Bay

#### Real Estate Information

- Ground Lease from Land Management
  - Oneida Business Park, State Hwy 54, Oneida
  - 2035 Larsen Road (Macco Floor Covering Center), Green Bay
- Buildings Leased from Land Management
  - Airport Business Center, 2615 S. Packerland Drive, Green Bay
  - West Mason Street Mall, 2655-2669 W. Mason Street, Green Bay
  - Car Wash Facility, State Hwy 54, Oneida
  - OSGC Corporate Offices, 1239 Flight-Way Drive, De Pere

#### Real Estate Information

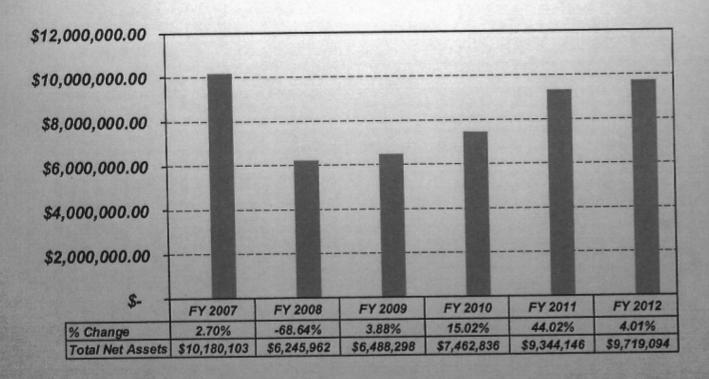
- OSGC Owned Land and Buildings
  - 1230 Hurlbut Street, Green Bay (100%)
  - 1201 O'Hare Boulevard, De Pere (100%)
  - 712 N Packerland Dr, Green Bay (51%)

## Real Estate Highlights

- Allowed Tribal entities to use facilities at no charge for Tribal functions; such as clothing drives
- Currently one vacant suite at each strip mall
- Restaurant space at 29/32 Travel Center currently vacant; pursuing options for using the Tribe's liquor ordinance

#### **Total Net Assets**

2012 \$9,719,094



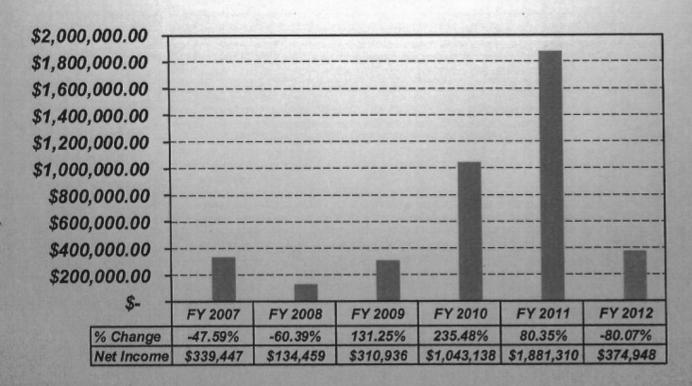
FY 2008 decrease due to Nature's Way Impairment of \$4,000,000.

Source: BDO Independent Audit for year 2012;

Schenck Business Solutions Independent Audit for years: 2011, 2010, 2009, 2008, 2007

#### Net Income

2012 \$374,948



FY 2012 decrease due to Grant Income in 2011

Source: BDO Independent Audit for year 2012;

Schenck Business Solutions Independent Audit for years: 2011, 2010, 2009, 2008, 2007

## Projects / Highlights from 2012

- Oneida-Kodiak Construction:
  - Oneida Resident Care Center
  - Repair work at various Tribal facilities
  - 17 Tribal members employed during peak construction season
  - Hired two Tribal members as full time employees; bringing the total to five
    - Julius Summers and Dave Smith