Oneida Seven Generations Corp.

Radisson Hotel & Conference Center - Oneida Room
Green Bay, Wisconsin
Fiscal year-end Sept 30, 2012
January 31, 2013
Agenda

- Welcome / Agenda
- Energy Project Information
- Mission Statement
- Personnel / Board of Directors
- Real Estate Information / Highlights
- Financial Highlights
- Current Projects / Highlights
- Executive Session
Oneida Seven Generations Corporation

Manufacture of Goods from Plastics
Introduction

- Use former Tower Foods location to operate a gasification system designed to handle and convert high plastic waste (HPW) waste to base oil.
- Facility will consist of two gasification units, an oil storage tank, and one generator for vapor gas.
Project Summary

1. A simple material handling process which receives the HPW material into a storage bin, and then transfers the feed stock to the gasification units,

2. A gasification based process which converts the HPW to various grades of base oil. With by-products including vapor gas and char;
Project - continued

3. Storage and handling of base oils for sale to refiners; and
4. An internal combustion engine based electrical generation process running on the vapor gas.
Objectives to be Completed:

- Permit application (minor source)
- Waste management plan
- New unit siting study
- Stack testing
- Supplemental Environmental Assessment
Objectives - continued

- Spill Prevention, Control and Countermeasure plan
- Process Safety Management Program Compliance
- Site Storm Water Pollution Prevention Plan
- Financing (BIA loan guarantee)
Product Flow from Waste to Oil and Electricity

Pre-treat Off-site

- Poly Provider
- De-Waterize
- Pre-Treat

Processing

- Conveyor
- Storage Bin
- Conveyor
- Storage Tank
- Unit
- Vapor Gas Storage
**On-site Material Handling**

**Inside the Building**

- **Facts**
  - Regulated by American Petroleum Institute (A.P.I.)
  - Double lined steel insulated
  - Fire protection up to 8 hrs.

- **Oil Storage 8000 Gal.**
- **Fire Guard**
- **Pump**
- **LACU**
- **Loading Dock**
- **Containment Unit**

- Must be manually operated
Spill Containment
Revenues GB site vs. Oneida site

Green Bay Site
- $18.5 million Revenue from;
  - Tipping fees
  - Recyclables
  - Electricity
  - Oil
- EBITDA and Net Cash flow
  - EBITDA $6.8 million
  - Net Cash flow $2.8

Oneida Site
- $22.8 million Revenue from;
  - Tipping Fees
  - Oil
- EBITDA and Net Cash flow
  - EBITDA $10.4 million
  - Net Cash flow $4.2
Capital Cost and Debt
GB site vs. Oneida site

Green Bay Site
- $37 million Capital Cost structure;
- Debt
  - BIA Loan Guarantee
    - $33 million

Oneida Site
- $30 million Capital Cost structure;
- Debt
  - BIA Lease Guarantee
    - $21.77 million
Mission Statement

“To promote and enhance economic diversification on behalf of the Oneida Tribe of Indians of Wisconsin”
Personnel

- Kevin Cornelius – CEO
- Bruce King – CFO
- Becky Demmith – Accountant / Admin.
- Bernice Elm – Leasing Specialist
Board of Directors

- William Cornelius, President
- Mike Metoxen, Secretary / Treasurer
- Nathan King, Board Member
- Tsyosha?aht Delgado, Board Member
- Paul Linsmeyer, Board Member

- Business Committee Liaison:
  Councilman Brandon Stevens
Independent Tribal vendors for OSGC

- **Lawn Services / Snow Removal:** Ron McLester
- **Janitorial / Building Maintenance:** Dwayne Moore
- **Attorney:** Carl Artman
- **Computer Consulting:** Curtis Danforth
- **Trucking:** Bart Cornelius
Real Estate Information

- **OSGC Owned Buildings with Ground Lease from Land Management**
  - Bellin Sports Medicine, 1630 Commanche Ave., Green Bay
  - Bellin Oncology Center, 1580 Commanche Ave., Green Bay
  - U.S. Post Office, N7310 Red Willow Parkway, Oneida
  - Casino Warehouse, 2140 Airport Drive, Green Bay
  - Food Distribution, N7360-7372 Water Circle Place, Oneida
  - Schneider National, 1555 Glory Road, Green Bay
  - Oneida Casino Travel Center, 5939 Old 29 Drive, Pulaski
  - Badger Sheet Metal Works, 1410 Partnership Dr., Green Bay
Real Estate Information

- **Ground Lease from Land Management**
  - Oneida Business Park, State Hwy 54, Oneida
  - 2035 Larsen Road (Macco Floor Covering Center), Green Bay

- **Buildings Leased from Land Management**
  - Airport Business Center, 2615 S. Packerland Drive, Green Bay
  - West Mason Street Mall, 2655-2669 W. Mason Street, Green Bay
  - Car Wash Facility, State Hwy 54, Oneida
  - OSGC Corporate Offices, 1239 Flight-Way Drive, De Pere
Real Estate Information

- OSGC Owned Land and Buildings
  - 1230 Hurlbut Street, Green Bay (100%)
  - 1201 O’Hare Boulevard, De Pere (100%)
  - 712 N Packerland Dr, Green Bay (51%)
Real Estate Highlights

- Allowed Tribal entities to use facilities at no charge for Tribal functions; such as clothing drives
- Currently one vacant suite at each strip mall
- Restaurant space at 29/32 Travel Center currently vacant; pursuing options for using the Tribe’s liquor ordinance
**Total Net Assets**

2012 $9,719,094

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% Change | 2.70% | -68.64% | 3.88% | 15.02% | 44.02% | 4.01% |

Total Net Assets | $10,180,103 | $6,245,952 | $6,488,298 | $7,452,836 | $9,344,146 | $9,719,094 |

FY 2008 decrease due to Nature's Way Impairment of $4,000,000.

Source: BDO Independent Audit for year 2012;
Net Income

2012 $374,948

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FY 2012 decrease due to Grant Income in 2011

Source: BDO independent Audit for year 2012;
Projects / Highlights from 2012

- Oneida-Kodiak Construction:
  - Oneida Resident Care Center
  - Repair work at various Tribal facilities
  - 17 Tribal members employed during peak construction season
  - Hired two Tribal members as full time employees; bringing the total to five
    - Julius Summers and Dave Smith