



Board Members

PRESIDENT

*William Cornelius
Present - 2017*

SECRETARY/ TREASURER

*Michael Metoxen
Present - 2013*

Members

*Nathan King
Present - 2014*

*Tsyosha?aht
Delgado
Present - 2015*

*Paul Linzmeyer
Present - 2017*

*Two positions are
currently vacant*

Meetings

Monthly

Stipend

*\$250 for Officers
\$200 for Members*

Contact

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MESSAGE TO THE MEMBERSHIP

Oneida Seven Generations Corporation (OSGC) has been committed to being an exemplary business in the community since 1996, and is committed to improving the triple bottom line of the Oneida Tribe of Indians of Wisconsin by enhancing the community, the environment and the economy (people, planet, profit).

ABOUT US

Oneida Seven Generations Corporation was created in 1996 to form a partnership which enabled the Bellin facility on the corner of Highway 172 and Packerland Drive to be built.

The purpose of the corporation is to develop sound business relationships and long-term income streams for the Oneida Tribe of Indians of Wisconsin; utilizing diversified, forward thinking investment strategies that will continue to enhance the triple bottom line.

Mission

The function and purpose of the corporation is to promote and enhance business and economic diversification on behalf of the Oneida Tribe.

PERFORMANCE HIGHLIGHTS

In the past year Oneida Seven Generations Corporation has been working on ways to help the environment by reducing landfill waste; increase recycling; and educating community members to the importance of why this is in our best interest.

BUSINESS REVIEW

OSGC has provided information regarding our projects through one-on-one meetings (SEOTS, ONCOA, etc.).

OSGC is also focused on amending and upgrading current leases to increase revenues.

CORPORATE GOVERNANCE & RESPONSIBILITY

The Board of OSGC is dedicated to making good business decisions by conducting thorough research; and following the directives of the Oneida Business Committee (OBC) along with understanding the OBC's goals for Oneida Seven Generations Corporation.



BOARD GOVERNANCE ISSUES

- ◆ Overseeing enterprise risk management
- ◆ Focusing on executive compensation programs and related regulations
- ◆ Ensuring corporate strategy will achieve long-term value creation
- ◆ Addressing heightened levels of shareholder activism
- ◆ Responding to environmental and business sustainability concerns
- ◆ Succession planning for board
- ◆ Term length of Chair of Board

Management

Kevin Cornelius, CEO

Bruce King, CFO

BUSINESS PRACTICES AND MARKET OVERVIEW

Manage commercial developments

- ◆ OSGC continues to manage commercial developments such as the Bellin facility on Commanche and I72, Schneider - Glory Rd, Badger Sheet Metal Works, the Oneida Travel Center on Hwy. 29/32 and the West Mason and Packerland malls.
- ◆ Fifteen buildings are under OSGC's management
- ◆ Three are owned by the Tribe.
- ◆ Four tribal departments, five individual tribal members, eight local and six national organizations are leasing property managed by OSGC.

Markets potential commercial properties on behalf of the Oneida tribe

Allow use of vacant facilities to tribal entities at no charge for community objectives (including the Elderly Rummage Sale; clothing drives; etc.).

CORPORATION'S CURRENT PLACE WITHIN THE MARKET

Property Management

- ◆ Monitor approximately 30 tenant leases.
- ◆ The broker's opinion of value is \$60,880,000.00 on buildings owned by OSGC.
- ◆ Ensure that the corporate buildings are insured and that tenants insure their occupancy,
- ◆ Implementing property management procedures
- ◆ Compile data information.

To view the more information on all Oneida Corporations, please visit the members only site at Oneida-nsn.gov



Energy Project

- ◆ OSGC is not aware of any similar projects being implemented by other tribes.
- ◆ Potential to provide a new source of revenue in a climate of declining gaming revenues to support tribal operations.
- ◆ The potential exists for other tribes to replicate the project.
- ◆ The Oneida Energy project will provide a working model and will serve as an educational opportunity for evaluation and replication.
- ◆ The OE project has the added benefit of expansion at a later date that will make the business more profitable and address other problematic environmental concerns.
- ◆ Future options include evaluating the technology and processes for disposal of tires, dairy waste, auto shredder residue (also referred to as auto fluff), human sludge and other wastes to be used as fuel for generating electricity for sale to the energy marketplace.

Construction

- ◆ Oneida-Kodiak Construction (O/K), a subsidiary of OSGC, received a subcontract for work on the Oneida Resident Centered Care Community (ORCCC).
- ◆ OSGC will be completing all of our contracts on this project and have completed our work on time and within budget.
- ◆ Oneida-Kodiak Construction met all of the requirements of the Oneida Indian Preference Office.

STRATEGIES TO IMPROVED VALUE IN THE MARKET

- ◆ The vision for OSGC is to increase the profitability of the company's income real estate base by searching for development opportunities utilizing the benefits of the Free Trade Zone and the HUB Zone properties that we have available.
- ◆ OSGC has attended several of the Oneida Chamber meetings and has met with the current Director.

PERFORMANCE VS COMPETITORS

We are at a 95% occupancy rate

CHANGES OR DEVELOPMENTS IN THE MARKET

- ◆ Marketing properties through Facebook and other social media outlets.
- ◆ There has been an increase in properties being marketed through the internet which is less costly and has the ability to reach more businesses looking for space. In order to remain competitive we are moving into this market area.



GOALS, TARGETS, AND ACCOMPLISHMENTS

- ◆ Complete and successfully operate the Oneida Energy plant. Contracts for waste, energy, management and recycling are already in place.
- ◆ Develop, sell, and manage similar plants to communities and businesses that need to either resolve waste disposal issues or develop renewable energy.
- ◆ Develop at least two additional real estate developments over the next five years while maintaining a high occupancy rate with the real estate developments under management.
- ◆ Work with the Land Commission and Land Office to identify additional commercial properties that we can either develop or manage on behalf of the Tribe.

KEY ELEMENTS FOR SUCCESS

Our primary goal remains to establish a state-of-the-art energy recovery facility that demonstrates the benefits of using waste as a fuel in an environmentally friendly manner.

PROSPECTS AND SUSTAINABILITY

The energy recovery facility will generate electricity from municipal solid waste (household garbage). Energy recovery projects produce renewable electricity that displaces electricity that would otherwise be produced in a power plant that burns fossil fuel.

MARKET GROWTH

Diversification into renewable energy plants

- ◆ The strategy is to build several plants within the state of Wisconsin and around the U.S.
- ◆ No additional investment is required from the Tribe.
- ◆ Changed the waste stream from Municipal Solid Waste (MSW) to a food grade recycled plastic.
- ◆ We have worked with the BIA's division of Energy & Mineral Development to help develop marketing material for distribution. This includes flyers and banners.

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ASSETS OF THE CORPORATION

- ◆ Financial / Physical: Checking accounts; Buildings; Other Business Ventures.
- ◆ Employees: OSGC has four employees; three full-time and one part-time.
- ◆ Customers: Bellin Health Systems; Schneider National; Badger Sheet Metal Works; Oneida Tribe of Indians of Wisconsin

PENDING LEGAL ACTION

OSGC's renewable energy facility in the City of Green Bay is currently in litigation, due to Green Bay rescinding the Conditional Use Permit. OSGC has filed suit against the City of Green Bay, as mentioned above. A suit against a former employee has been dismissed. A former tenant did not fulfill their portion of the agreement and OSGC is now seeking a judgment against them.